



Monitoring, Learning and Evaluation (MLE) Workshop

Kigali, 2 May 2003

Please stand if you...

Are wearing something
blue





Please stand if you...

**Are a participant from
West or Central Africa**

Please stand if you...

Are older than 30 years



Please stand if you...

**Are a participant from Latin
America**





Please stand if you...

Had a cup of tea this morning

Please stand if you...

Are a participant from Asia



Like ice-cream



Please stand if you...

Please stand
if you...

**Are a participant
from Eastern
Europe**





Please stand if you...

Have one or more children

Please stand if
you...

**Are a participant from South or
Eastern Africa**





Please stand if you...

**Work directly with the
Regional Focal
Coordinators**

Please stand if you...

Need to report on the
work you do, either
to colleagues and/or
funders



Outcome Harvesting

What is it?

Fish Soup Story

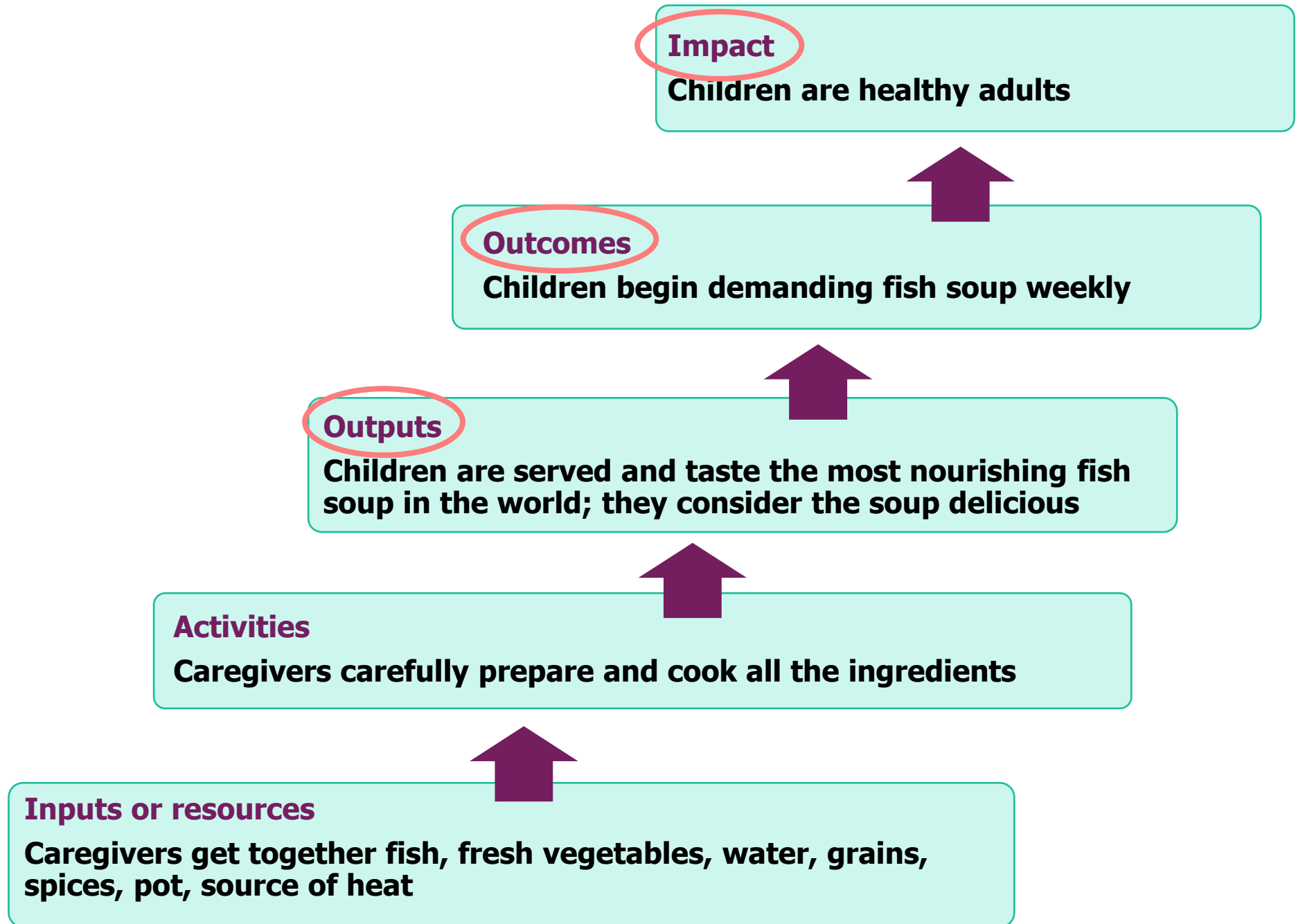
Source: Ricardo Wilson-Grau
Inspired by Monika Jetzin, Global Water
Partnership, Hungary

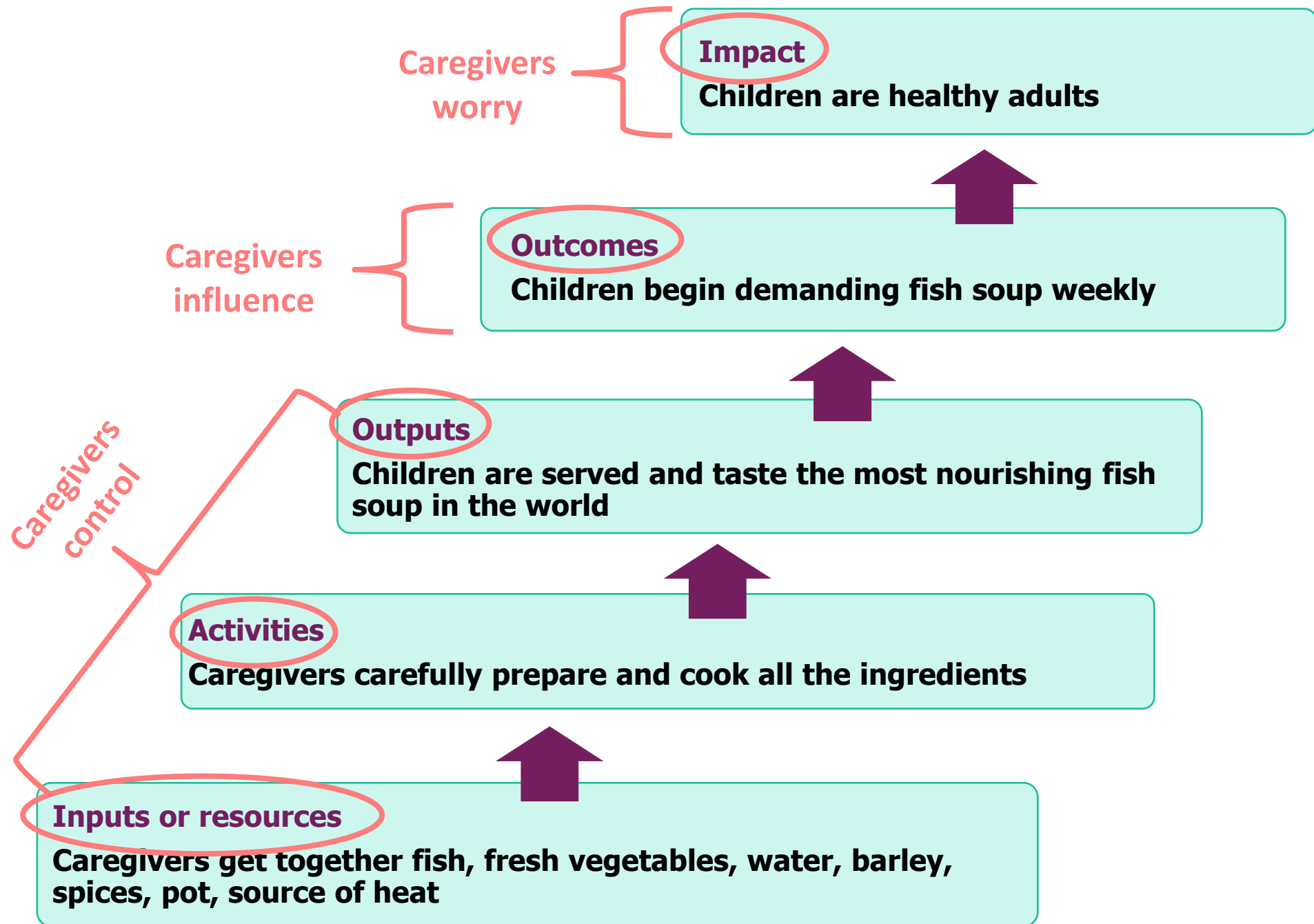


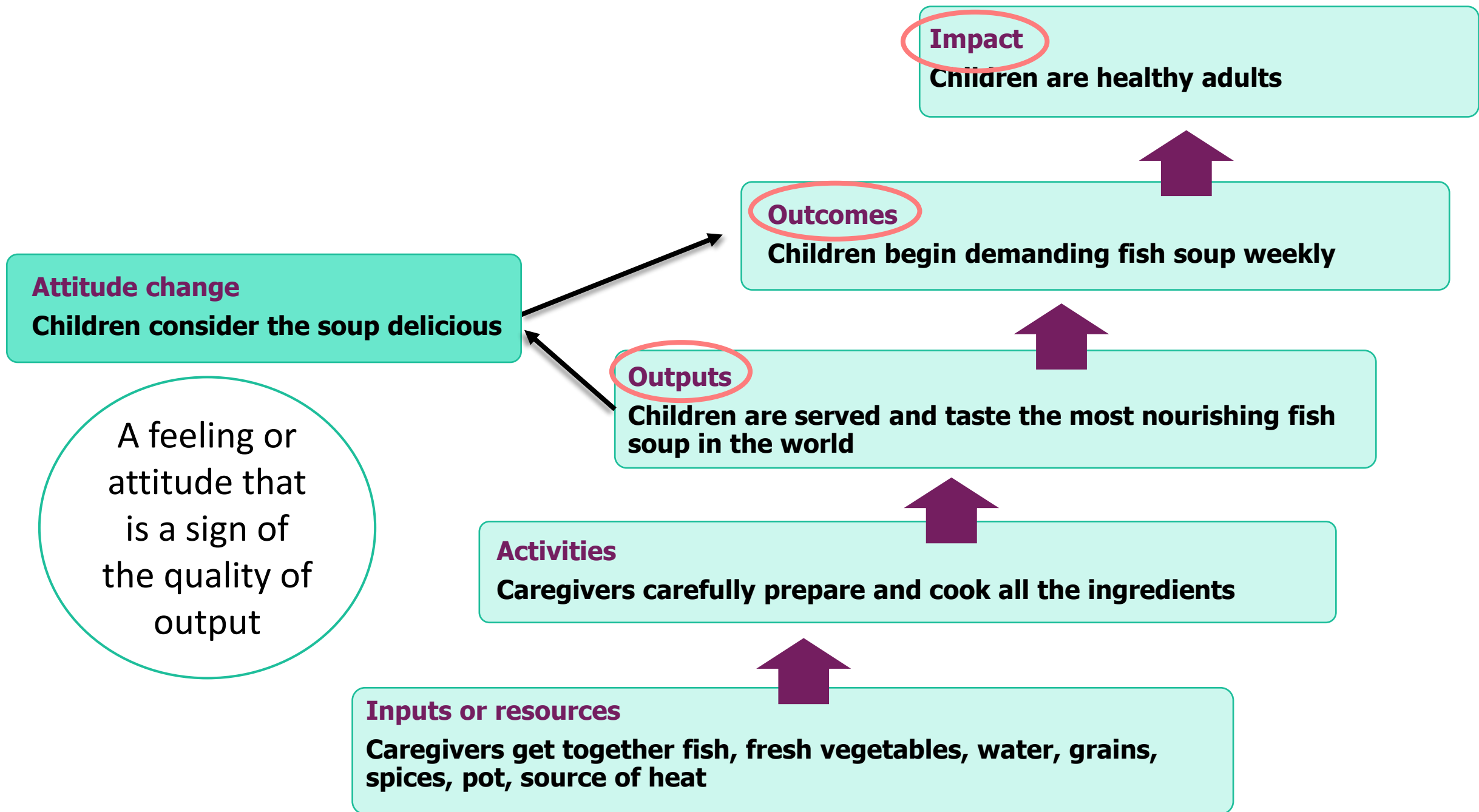


Some background
first...

Q. How do you believe these three types of results are different?







Outcome

Fish traders increase fish price due to more demand

Impact

Children are healthy adults

Outcome

Neighbours begin serving fish soup to their children

Outcome

Local library features great grandmother's fish soup

Outcome

Children learn how to cook great grandmother's fish soup

Outcome

Some parents or guardians ask for recipe

Outcomes

Children begin demanding fish soup weekly

Outcome

Children invite friends for fish soup dinner

Attitude change

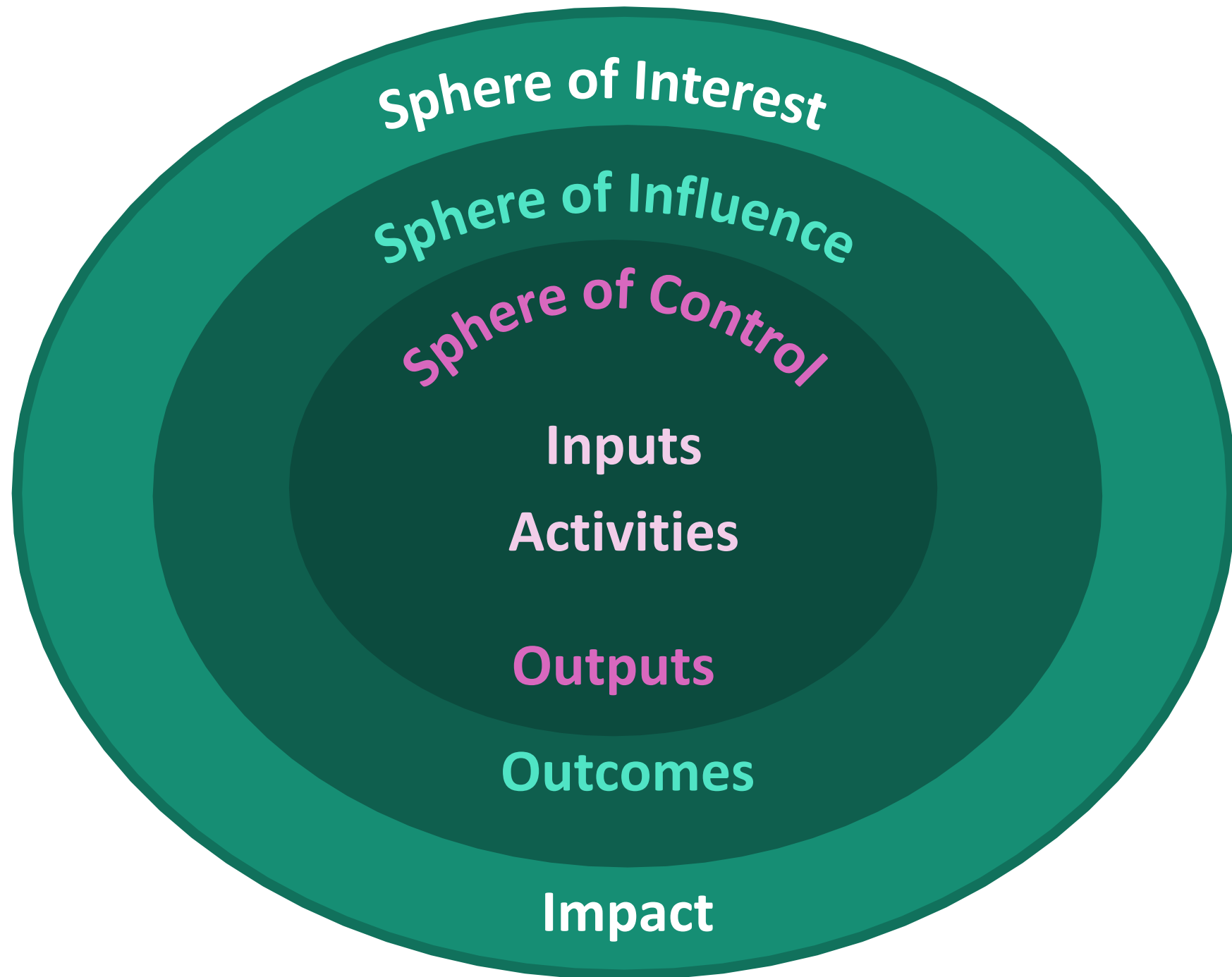
Children consider the soup delicious

Outputs

Children are served and taste the most nourishing fish soup in the world; they consider the soup delicious

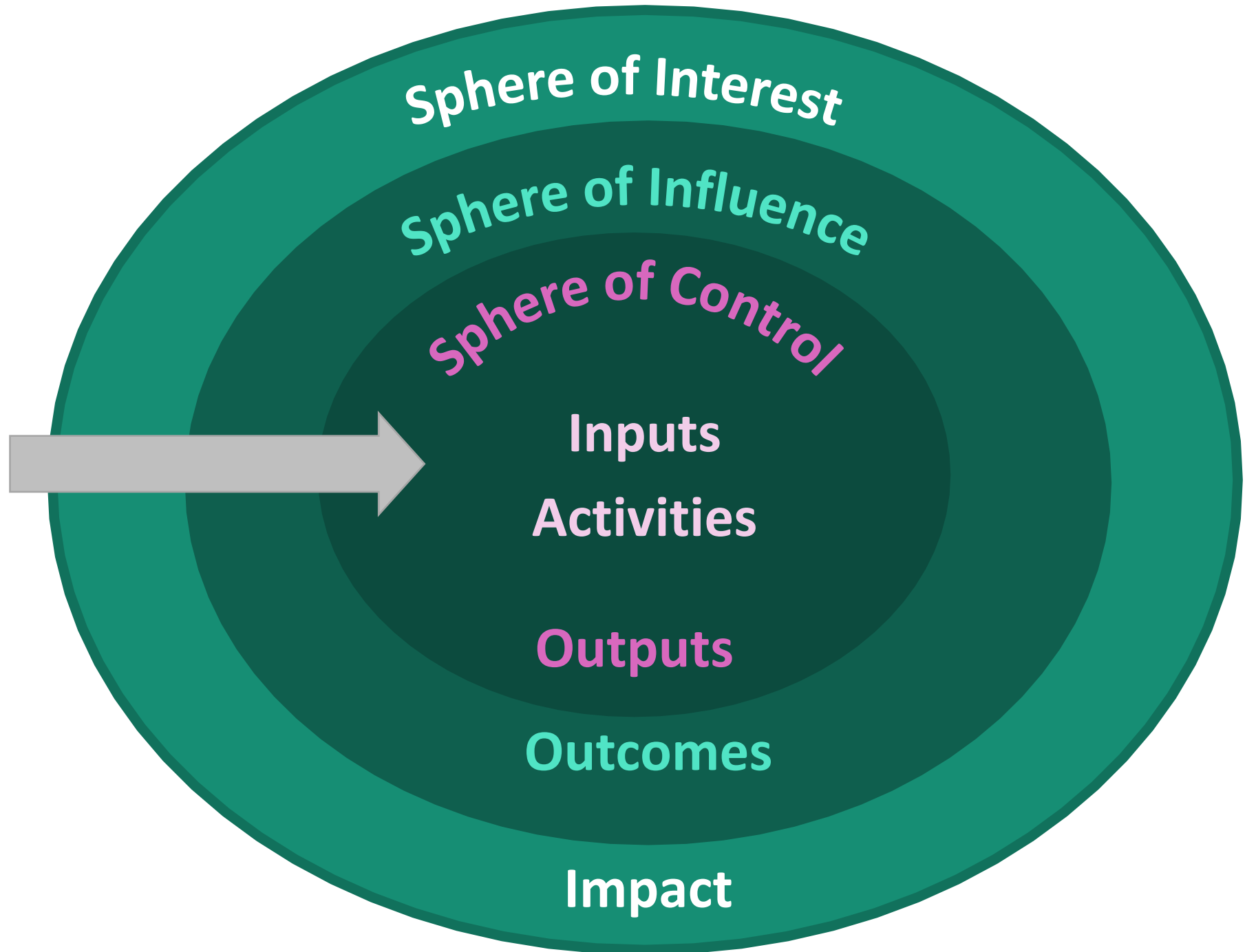


Results in Outcome Harvesting



Results in Outcome Harvesting

Your activity
(contribution) is
in your
sphere of control



Outcome Harvesting

What is an outcome?

An outcome is a social actor changing its behavior



Example of an outcome description:

“In September 2021, in the city of Koundara, Guinea, administrative authorities from Senegal, particularly the mayor and the prefect, accompanied the Senegal delegation of the Confédération Nationale des Travailleurs du Sénégal (CNTS) to meet the comrades from Guinea and the customs authorities, the police and the border service, to discuss the informal cross-border trade.”

Who is the social actor?



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What is the behaviour change?



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What is the behaviour change?



How to write an outcome description:



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When did the outcome happen?

Where did it take place?



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When did the outcome happen?

Where did it take place?



It is your outcome when your strategies or activities influenced it



Example of an outcome contribution:

“In July 2021, in the city of Koundara, Guinea, the Confédération Nationale des Travailleurs du Sénégal (CNTS) and the Confédération Nationale des Travailleurs du Guinée (CNTG), agreed to collaborate and meet with the administrative authorities of Senegal to discuss the rights of informal cross-border traders.

Is there a **logical link** between what SNI’s affiliates did to influence this outcome?



How to describe your contribution:



Outcome Harvesting

Outcome Statements

Outcome statement:

Outcome description

Change made by an external social actor that you influenced.

Significance (of the outcome)

Describes why this change matters in your context in relation to the intended outcomes of your theory of change.

Contribution description

Describes what you or your partners did to influence the change (outcome).



Significance of your outcome

When formulating your significance explain in one or two short sentences:

- **Positive** or **negative** outcome?
- **Why** is this outcome significant or important in your work?
- The significance statement is your **opinion**, your sense-making.
- Do not add** more facts or background information.



Where are the negative outcomes?



Negative Outcomes

Distinguish between negative outcomes and negative changes in context.

➤ **A negative outcome** is an outcome that your or your partners' actions or inactions contributed towards / influenced.

➤ **A negative change in context** is not something you or your partners had control over, but that can limit your effectiveness or ability to achieve your objectives. But we do not record it as a negative outcome.

Summarizing, an outcome is:

- A **behaviour change** in agenda, activity, relationships, policy or practice in another social actor.
- And to which your **contributed**, your influenced the change.
- There has to be a link between what you did and the outcome, that is, a **contribution** rather than an **attribution**.